



The
Specialist
Property
Law
Regulator

Helping consumers choose their lawyer

Three: Price

Background



- Competition and Markets Authority
 - 2016 Legal Services Market Study
 - 2017 Digital Comparison Tools Market Study
- Recommendations to improve information that supports consumer choice

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Strands



2. Quality of service - Webinar and slides available on clc-uk.org
2. Features of service – Webinar and slides available on clc-uk.org
- 3. Price of service – Today**
4. Making information accessible and comparable – Webinar, Wednesday 22nd November

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Price lists



- Standard format
 - Complete
 - Comparable
 - Binding?

Poll 1: Would your firm be able to produce a fixed price list for conveyancing?

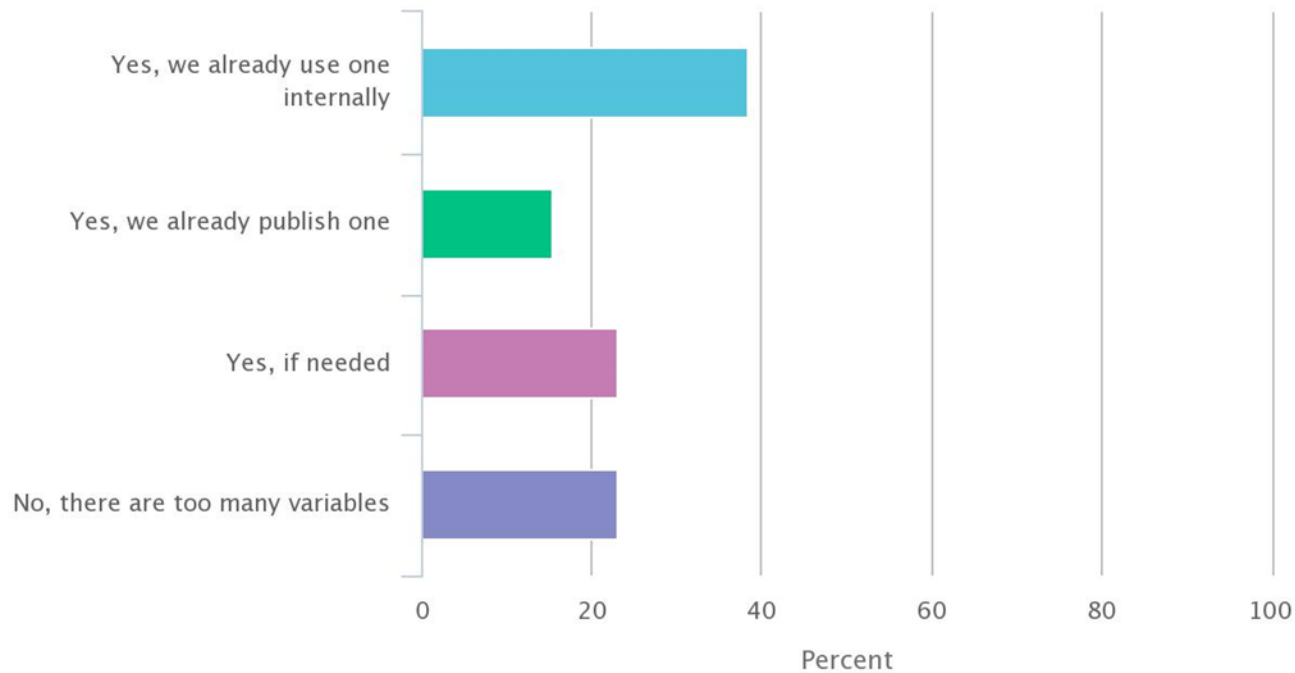
Poll 2: Would your firm be able to produce a fixed price list for probate?

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Poll 1 results



Would your firm be able to publish a fixed price list for conveyancing.

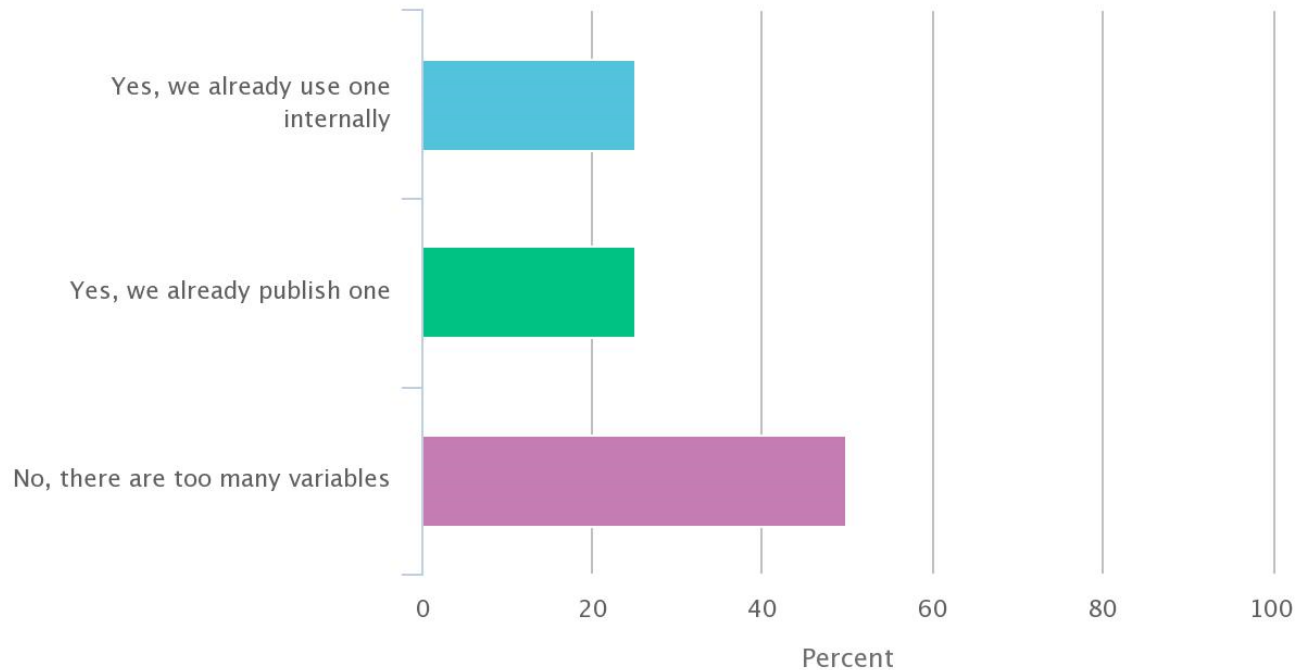


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Poll 2 results



Would your firm be able to publish a fixed price list for probate?



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Estimates



- Standard format
 - Complete
 - Comparable
 - Binding?

Poll 3: Would estimates for conveyancing generated automatically be sufficiently accurate?

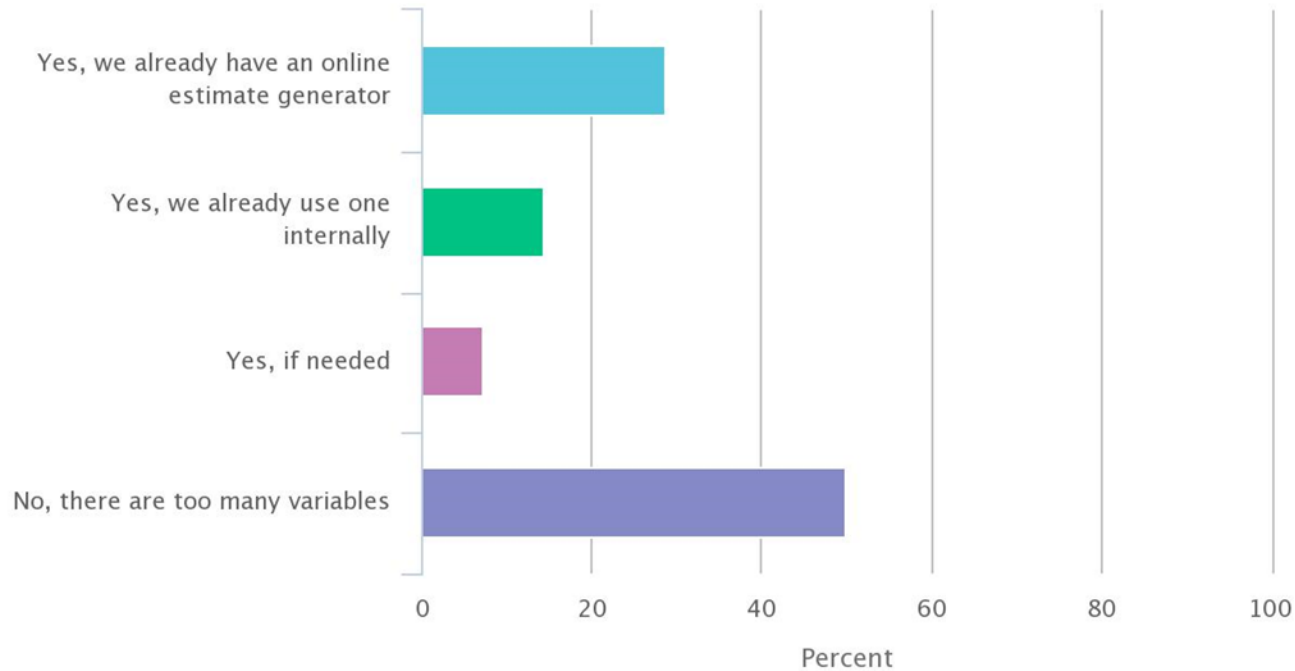
Poll 4: Would estimates for probate generated automatically be sufficiently accurate?

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Poll 3 results



Could estimates for conveyancing generated automatically be sufficiently accurate?



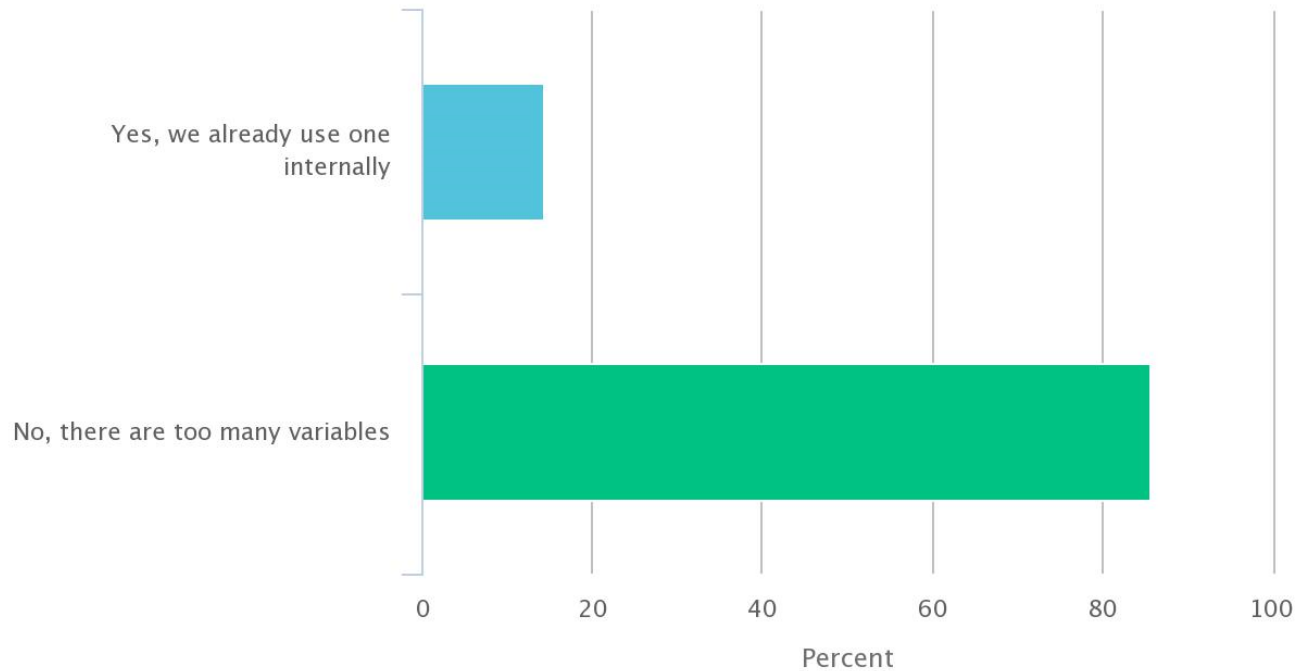
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Poll 4 results



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Could estimates for probate generated automatically be sufficiently accurate?



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What Twitter said



Should conveyancers be required to provide detailed costs estimates through their own websites or comparison websites?

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- 66%- Yes, helps me choose
- 34% - No, its too complicated

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Next steps



- One more webinar
Channels – 22nd November
- Please watch the recorded webinars on service type and quality
- Consultation open until 29th December
- Please take time to respond

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