

Conflicts of Interest Guidance

(Version 1.0 - effective from 1 January 2025)

Assessment of circumstances

- 1. You should assess all relevant factors to determine if there is a conflict of interest between Clients. For instance, if there is an imbalance in bargaining power between the Clients, or a Client is vulnerable, or their interests are markedly different and cannot be reasonably reconciled.
- 2. You should assess all relevant factors to determine if there is a conflict of interest between yourself and a client. For instance, if there is a financial interest or a personal or commercial relationship.

Arm's length transactions

- 3. A body may act for two or more Clients in an arm's length transaction for value where each Client is represented by a different Authorised Person, except where a conflict of interest arises:
 - 1. A matter will not generally be regarded as an arm's length transaction where the parties are related by blood, adoption or marriage or in a stable relationship (e.g. a cohabiting couple or the parties otherwise treat each other as family members).
 - 2. The determining factor is not the specific relationship but the existence of any inequality of influence or disproportionate bargaining power which may give rise to a conflict of interest between the Clients.

Conveyancing transactions

- 4. You must consider carefully whether a conflict of interest arises or is likely to arise when the body receives instructions to act for different Clients in the same matter where the seller is:-
 - 1. a developer or builder; or
 - 2. a lessor granting a lease.